



SAMANTHA A.C. VANCE



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COACH | NONPROFIT EXECUTIVE | STRATEGIST | SPEAKER

Samantha Vance is a nonprofit executive and consultant to high-profile clients in politics, sports, entertainment, and real estate. She is a certified Youth Resilience Coach, long-standing juvenile advocate, author, speaker, and business strategist. Samantha and her team have generated over \$50M in her career for nonprofits. She is skilled in lobbying, strategic communications, and public affairs. Samantha has a passion to help those in need, especially those in underserved areas, and her purpose is to make a positive impact in other's lives.

Samantha is the Founder & Board Chair of Ladies Learning to Lead, a Florida statewide nonprofit organization serving over 4k young ladies at 6 locations, preparing them for college, careers, & life. She also serves as the Founder & CEO of impact Core Group, a parent company of sub-entities providing nonprofit and business consulting, coaching/mentoring, & products.

Samantha was appointed by the Governor of Florida to serve as an advisor on the Delinquency Prevention State Board within the Department of Juvenile Justice. Appointed by the Mayor, she is a former Commissioner on the Status of Women & Girls. In 2021, she was inducted into the Tallahassee Community College Hall of Fame. She's been recognized as one of Tallahassee's Top 25 Women You Need to Know in 2021, Tallahassee's Top 20 Professionals Under 40, and selected as an honoree for the 2019 Tallahassee African American History Calendar.

Samantha earned a B.S. in political science, minor in public administration from Florida State University. Her favorite quote is "Leadership is a potent combination of strategy and character, but if you must be without one be without the strategy."